



An Invitation to NAIFA-Arizona Members and Guests- Note: members can share this program with colleagues. There is no fee. Event is joint with NAIFA-Michigan

Webinar: Thursday, February 27, 2025 - 1:00 p.m. Arizona Time - while there is no formal CE credit for this program - you will still LEARN and be INSPIRED.

Featuring Special Guest Presenter: Van Mueller, LUTCF

Program Title: Winning With Life and Annuities

What if you could dramatically increase your life and annuity production by learning just six or eight questions? What if simplicity rather than complexity could increase your appointments and your production? Van will share with you simple questions that will help you engage prospects and clients in conversations that will lead the customer to ask you for solutions that include insurance and annuities. What if he told you this could be accomplished with just a small amount of practice? **Join Van - he is excited to share this Top of the Table information with you.**



Click here to register:

<https://us02web.zoom.us/meeting/register/IEJzU2XDtkaq-ta4mOqgHA#/registration>

Van has spoken to groups around the world, including as main

platform speaker for MDRT. He is a Registered Representative with MassMutual and is celebrating 52 years as an insurance agent. He has qualified for Top of Table for the last 34 years. He has also written many articles for various publications, including 'The Close' for Retirement Advisor Magazine.

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