



## NAIFA-Arizona Webinar - No Fee for Members



"Aligning Performance in the Digital Era"

**September 20, 2022**  
**9:00 a.m. - 9:45 a.m.**

Join us for this fast paced 45 minute energetic webinar.

While there is no CE credit for this webinar:

Perry Olson will challenge, motivate and entertain you with his powerful message about unleashing the full potential of your practice/agency in your community. You will be challenged to reconsider conventional thinking about 'opportunity' and walk away with practical ideas on how to take advantage of the opportunities that exist in every single community.

**No Pre-Registration Required.**  
**On September 20th at 9:00 a.m.:**  
**Click following link to Join Meeting**

**[https://us06web.zoom.us/j/84643795083?  
pwd=bk1uWG1hUUFHNG5RMIVpdUcrZkJzdz09](https://us06web.zoom.us/j/84643795083?pwd=bk1uWG1hUUFHNG5RMIVpdUcrZkJzdz09)**

### Meet Perry Olson...

Perry has been an Insurance Agent for 16 years and has grown his agencies to almost 14,000 households and 25,000 policies. He opened his first agency in 2006, with only one team member. Currently, he employs 30 team members.

Perry believes in helping others by giving back to his community and individuals. He is passionate about the industry and helping other agents become successful; and has spoken to groups more than 300 times.

Originally from South Dakota, he relocated to Las Vegas in 2002. and joined State Farm in 2006. Perry has not only been successful with the launch of his agency, but he also did it during an economic downturn, when Las Vegas was suffering from a depressed real estate market.

Perry opened his second new market agency in 2014 and he was the first agent to open a third agency in 2021.



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