



Spring Program **April 21, 2020** 2 Hours CE

**"Cannabis Educational Event:**

**Facts, Effects, Hazards & the Insurance Industry"**

9:00 a.m. Registration - Program 9:45 a.m.-12:15 p.m.

16751 E. Glenbrook Boulevard, Fountain Hills, AZ 85268



**Janet E. Jackim**

*Best Lawyers in America* honoree, Janet brings Fortune 500 business practices and legal skills to private companies, with a cutting-edge emphasis on Arizona's legal cannabis industry.

**Presentation (one hour CE credit):** What is this stuff? **Cannabis, Marijuana, Hemp, THC, CBD; Learn:** What the laws authorize and what the laws punish re: Cannabis. If I sell insurance/investment products to Cannabis businesses, will I go to jail? So, you want to do business with Cannabis businesses...what are potential liabilities? Who are these Cannabis Businesses & the Best Practices for doing business with them. Plus, the 'state of the Cannabis Business in 2020 and beyond.

**Read More About Janet Jackim!**



**Danielle Hernandez**

In the insurance industry over 16 years, for the past 4 years, Danielle has provided insurance consulting for local, national and publicly traded REITS within the Cannabis Sector.

**Breakout Session for P/C Agents (one hour CE credit)**

'Basics of Insurance Coverage for the Cannabis Industry' - **Learn:** the Current State of Use; an overview of policies; general liability - what will it cover; products liability - what will it cover; workers compensation; cyber liability; errors and omissions.



**Tad Mihalopoulos, ARPC**

Tad is an Accredited Retirement Plan Consultant. He started in the retirement industry over 20 years ago. His focus is on constructing and maintaining optimally-designed retirement plans by wholesaling for both recordkeepers and Third Party Administrators.

### Breakout Session for L/H Agents (one hour CE credit)

"Retirement Planning for the Cannabis Industry". **Learn:** Corporate structure of the Cannabis Industry. Why offer a Retirement Plan to Cannabis Companies? How do you offer a 401(k) Plan to the Cannabis & CBD industry and what is needed. Legitimacy. Healthcare offerings. Corporate tax savings.



NAIFA-Arizona Members - No Fee Non Members: \$40 Fee  
**Members and Non Members Must Register**

[Register Here](#)

